

NYC Exploration

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Insights

1. Location

Over time, the location of Airbnb's can be correlated with the location of hotels and actively-gentrifying neighborhoods.

2. Hosts

Airbnb 'monopolies' have taken root in New York with a few hosts having more listings than most hotels have rooms

3. Pricing

As Airbnb prices lower, hotel and other overnight accommodation prices lower even faster

We pulled from a variety of datasets.

Airbnb New York (2015-2018)
 Kaggle

• NYC Property Listings (2016-2017) Kaggle

New York Hotels (2018)

Kaggle

Overnight accomodation costs in NYC (2013-2018)



We explored the following questions.

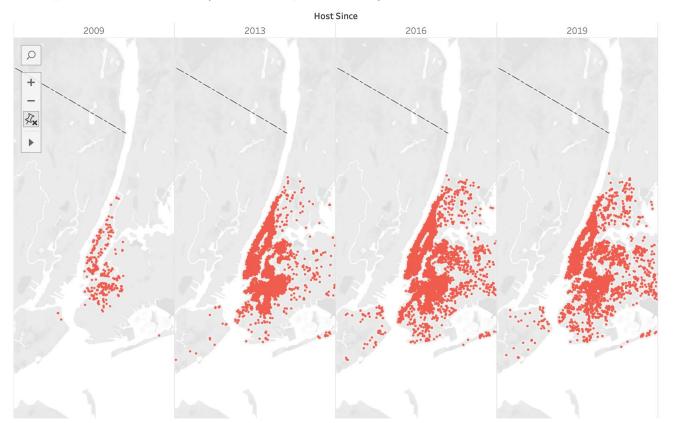
- How have Airbnbs grown (in terms of location) in New York?
- How do different hosts use Airbnb?
- How have hotel and housing prices changed over time?
- How do these relate to Airbnb prices?



1. Location

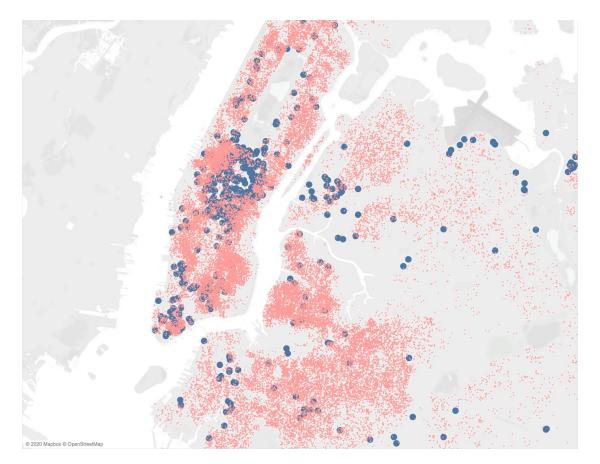
Airbnb's first appeared in Manhattan, and gradually expanded.

Listing Locations over Time (Measured by Host-Since)



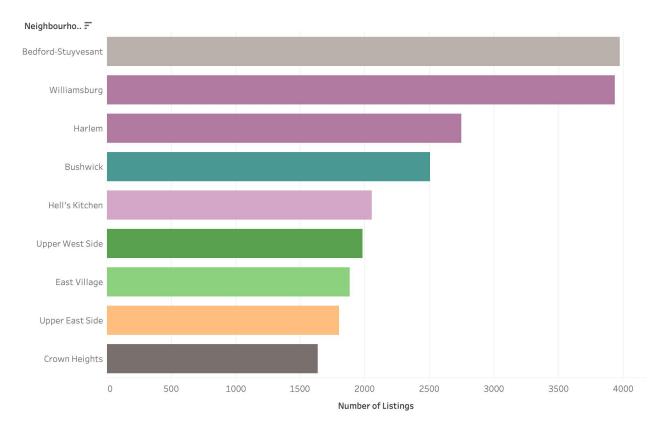


Airbnb's cover a greater area than hotels.





Airbnb's are most commonly found in gentrifying areas.

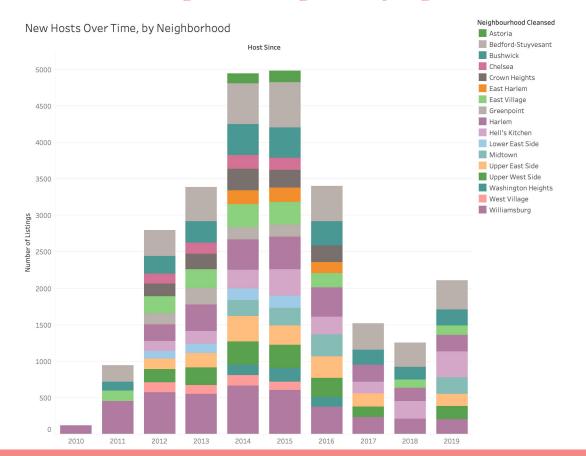


Investopedia List:

- Bedford-Stuyvesant
- Brownsville/Ocean Hill
- Bushwick
- Williamsburg/Greenpoint
- Central Harlem
- East Harlem
- Lower East Side/Chinatown



Airbnb's have grown in gentrifying areas.



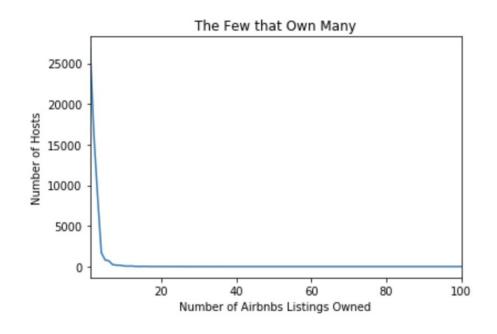
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2. Hosts

Host Monopoly

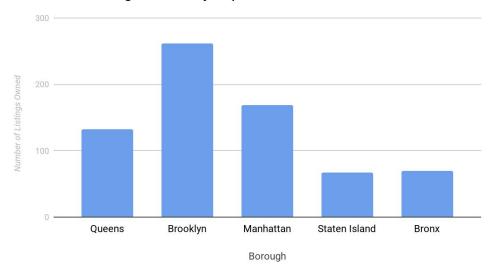


- 93% of hosts own 3 or less listings
- Top 7% of hosts own more than 23% of total listings



Monopolies By Borough

Number of Listings Owned By Top 5 Hosts

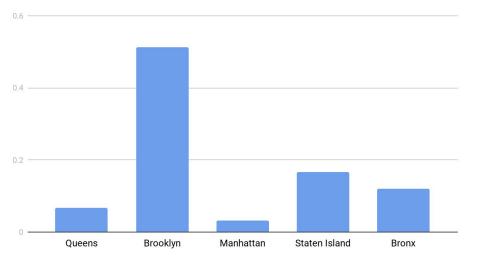


- 5 Hosts hold almost 300 listings in Brooklyn
- Hotels only have an average of 115 rooms (USA Today)



Adjusted For Number of Listings

Percent of Listings Owned by the Top 5 Hosts



Monopolistic control

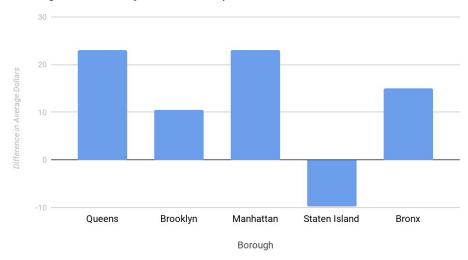
- highest in Brooklyn
- o lowest in Manhattan

Formula - percent hosts / percent listings



Super Host Pricing

Average Price: Everyone Else - Super Host

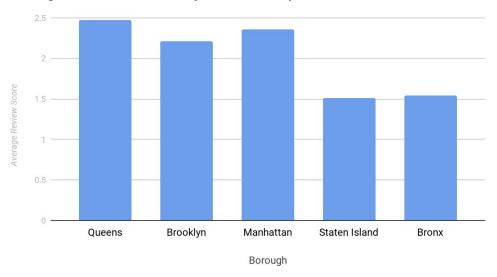


- In almost every borough, hosts with more listings have cheaper prices
- Predatory pricing?



Super Host Average Review

Average Review Score: Everyone Else - Super Host



- In almost every borough, hosts with more listings have lower reviews
- High Quantity, Low Quality



3. Prices

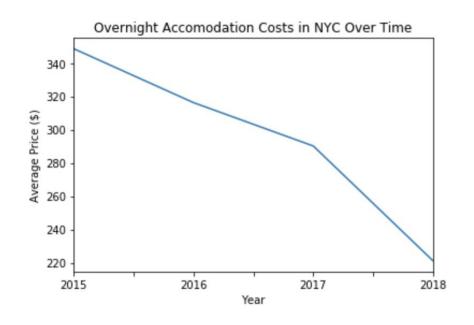
Airbnb Prices Have Lowered Overtime



- Decreased slightly ~ \$40
- Highly seasonal
 - Highest prices
 - December
 - September



But, Hotel Prices are Nose-Diving



 Average price for a night dropped almost \$100 in same time period (2015-2018)



Housing Prices Mostly Stable

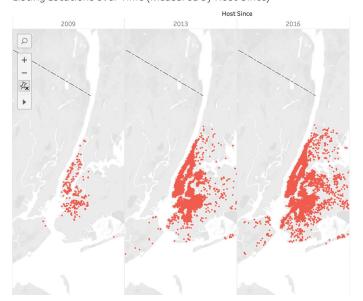


 Some big outliers, but seem unrelated to price drops in Airbnbs and Hotels



Overview

Listing Locations over Time (Measured by Host-Since)







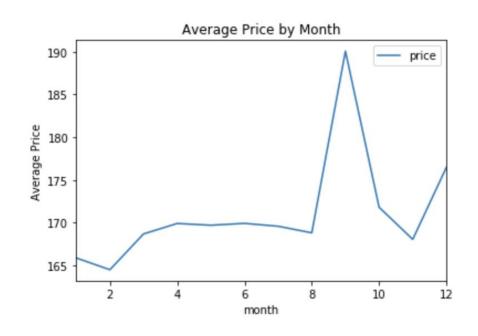
Thank you!





Appendix

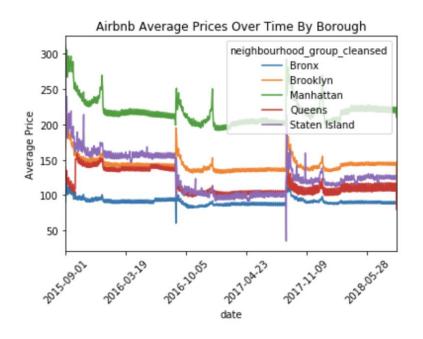
When should you book your Airbnb?



- Highest priced months
 - September ~ \$200 / day
 - December ~ \$175 / day
- Lowest priced months
 - February ~ \$165 / day
 - November ~ \$170



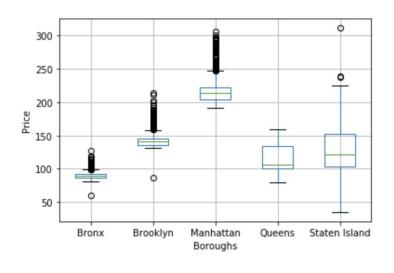
Airbnb Prices By Borough



- Airbnb prices change consistently over the boroughs
- Avg. Price from Highest to Lowest
 - Manhattan
 - Brooklyn
 - Staten Island
 - Queens
 - o Bronx
- Bronx listings are most consistent



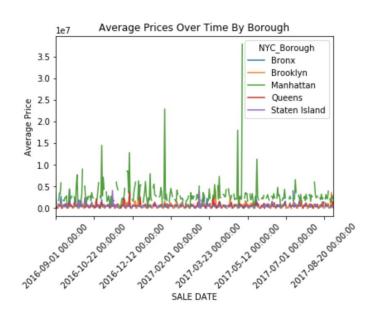
Price Distributions By Borough

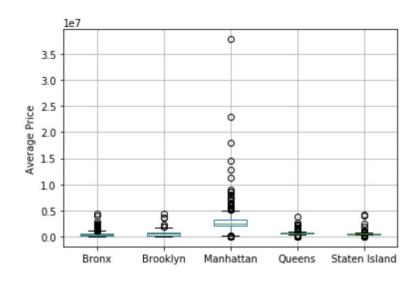


- Manhattan, Brooklyn, and the Bronx have several high priced listings
- Staten Island has the highest variability in listing prices
- Queens has the lowest variability



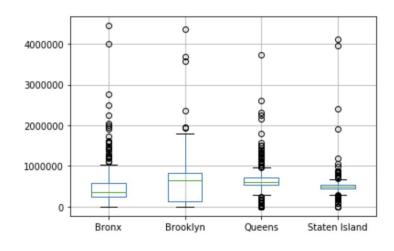
Housing Prices In Manhattan







Housing Prices For Other Boroughs



 The other neighborhoods have a similar distribution



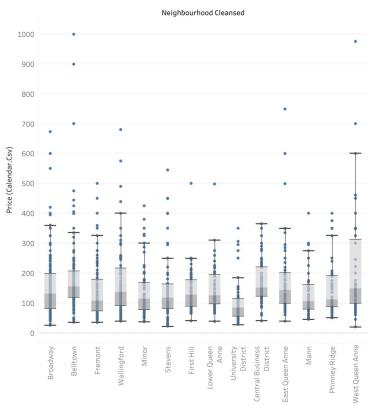
Airbnb had a much different growth pattern in Seattle ...





Most popular neighborhood's price distributions, in Seattle.







What neighborhoods have grown over time in Seattle.

